

GREATER LOCKPORT DEVELOPMENT CORPORATION

Minutes of Board of Directors Meeting

December 7, 2017

A regular meeting of the Greater Lockport Development Corporation's Board of Directors was called to order at 7:45 a.m. at One Locks Plaza, Lockport, New York. The following Directors were present and constituted a quorum:

Joan Aul	Scott Cain
Jackie Davis	Franklin Knowles
Patrick Schrader	Allan VanDeMark

Excused: Gary Bennett
Allan Jack
Anne McCaffrey
David Van Schoonhoven
Dave Wohleben

Staff: Mr. Brian Smith
Ms. Heather Peck

Others: Mr. David Kinyon
Mr. John Ottaviano

Chairwoman Aul called the meeting to order.

The reading of the Board of Directors minutes of the September 28, 2017 meeting was waived. Moved by Ms. Davis, seconded by Mr. Cain that the minutes be approved. Ayes 6. Noes 0. Carried.

Brian Smith updated the board on the Treasurer's Report stating that the report is an accurate representation of the GLDC's current financial position as of the end of November. Mr. Smith stated the funds continue to go out as it relates to T Club project expenses. Mr. Smith also stated the finance committee has begun to put together a draft budget based on the work plan drafted as a result of the October strategic planning session.

Moved by Mr. Schrader, seconded by Mr. VanDeMark to approve the Treasurer's Report for filing with our accountant. Ayes 6. Noes 0. Carried.

Chairwoman Aul introduced David Kinyon, Chairman of the Locks Heritage District Corporation. Mr. Kinyon stated that he would be presenting the LHDC's 2018 work plan and budget for the GLDC to approve. Mr. Kinyon listed the organization's 2017 successes, which included the arrival of the Erie Traveler, the Erie Canal Bicentennial event, which brought approximately 5,000 individuals to the locks, beautification efforts on Canal Street, and private investment taking place, including the new zip line. Mr. Kinyon stated that in 2018, the LHDC will be completing the renovation of a Canal Corporation museum on the locks as well as working to make the locks demonstrations more entertaining, in addition to a number of other activities that the LHDC has been involved with. Mr. Kinyon stated the 2018 budget reflected the presented work plan.

Moved by Mr. Cain, seconded by Mr. Schrader to approve the Locks Heritage District Corporation 2018 Work Plan as presented. Ayes 6. Noes 0. Carried.

Moved by Mr. Cain, seconded by Mr. Schrader to approve the Locks Heritage District Corporation 2018 Budget as presented. Ayes 6. Noes 0. Carried.

Mr. Smith stated that the GLDC was going to be spending more than the \$10,000 budgeted for the use of H. Sicherman/the Harrison Studio. Mr. Smith stated that the additional and unforeseen work of the South and Elmwood Street lot park grant application is what led to the expense over and above what was budgeted. Mr. Smith stated that the application was for \$450,000 and that it was money very well spent should the grant be awarded to the City of Lockport. Mr. Cain stated that utilizing H. Sicherman is reflective of the overall work that the GLDC is doing and that the more the GLDC accomplishes the more likely it is that the GLDC will utilize H. Sicherman more. Mr. Smith suggested the board adjust the budget from \$10,000 to \$14,000 for 2017.

Moved by Mr. Knowles, seconded by Mr. Schrader to amend the budget to include payments for economic development consultants from \$10,000 to \$14,000. Ayes 6. Noes 0. Carried.

Moved by Mr. VanDeMark to go into executive session.

Seconded by Mr. Schrader and approved. Ayes 10. Noes 0.

The board came out of executive session. No motions were made in executive session.

Moved by Mr. Knowles, seconded by Mr. VanDeMark to adjourn the meeting at 9:00 a.m. Ayes 6. Noes 0.

Gary Bennett
Secretary